

Operating result (EBIT)

Operating result is reported without adjustments on page 2 of the interim report 2020, except for the loss on the sale of subsidiaries in the amount of CHF 464.5 Mio., and including adjustments on pages 3 for the Datwyler Group and on pages 4 and 5, respectively, for the Business Areas Healthcare Solutions and Industrial Solutions.

| | Six months ended 30 June 2020 | | | | | |
|---|-------------------------------|-------------------------|-------------------------|--------------|-------------------|--------------------------|
| in CHF million | Healthcare Solutions | Industrial Solutions | Technical Components | Eliminations | Datwyler Group | Continuing Operations |
| Revenue | 201.1 | 212.0 | 135.9 | -3.3 | 545.7 | 488.6 |
| EBIT as reported | 35.5 | 13.2 | -448.1 | - | -399.4 | 64.5 |
| EBIT-margin | 17.7% | 6.2% | -329.7% | | -73.2% | 13.2% |
| Loss on Sale Distrelec and Nedis | - | - | 456.5 | - | 456.5 | - |
| Loss on Sale of Civil Engineering | - | 8.0 | - | - | 8.0 | |
| EBIT adjusted for loss on sale of subsidiaries | 35.5 | 21.2 | 8.4 | - | 65.1 | 64.5 |
| EBIT-margin adjusted for loss on sale of subsidiaries | 17.7% | 10.0% | 6.2% | | 11.9% | 13.2% |
| Start-up cost Healthcare Solutions (Middletown) | 8.1 | - | - | - | 8.1 | 8.1 |
| EBIT adjusted | 43.6 | 21.2 | 8.4 | - | 73.2 | 72.6 |
| EBIT-margin adjusted | 21.7% | 10.0% | 6.2% | | 13.4% | 14.9% |
| | | Six | months en | ded 30 June | 2019 | |
| | Healthcare | Industrial | Technical | | Datwyler | Continuing |
| in CHF million | Solutions | Solutions | Components | Eliminations | Group | Operations |
| Revenue | 202.1 | 280.5 | 227.0 | -3.3 | 706.3 | 544.7 |
| ЕВІТ | 42.4 | 41.3 | 7.5 | - | 91.2 | 92.1 |
| EBIT-margin | 21.0% | 14.7% | 3.3% | | 12.9% | 16.9% |

Earnings before interest, taxes, depreciation and amortisation (EBITDA)

Earnings before interest, taxes, depreciation and amortisation (EBITDA) is reported without adjustments on page 2 of the interim report 2020, except that the loss on the sale of subsidiaries in the amount of CHF 464.5 Mio. is added back.

| | Six months ended | | | | |
|--|-------------------|---------------------------|-----------------------|-----------------------|--|
| | 30 June 2020 | 30 June 2020 30 June 2019 | | 0 June 2019 | |
| in CHF million | Datwyler Group | Datwyler Group | Continuing operations | Continuing operations | |
| Revenue | 545.7 | 706.3 | 488.6 | 544.7 | |
| EBIT as reported | -399.4 | 91.2 | 64.5 | 92.1 | |
| EBIT-margin | -73.2% | 12.9% | 13.2% | 16.9% | |
| Loss on sale of subsidiaries | 464.5 | - | - | - | |
| Depreciation and amortization | 32.1 | 33.7 | 30.1 | 27.7 | |
| EBITDA before loss on sale of subsidiaries | 97.2 | 124.9 | 94.6 | 119.8 | |
| EBIT-margin | 17.8% | 17.7% | 19.4% | 22.0% | |



Net Result

The net result in percent of sales adjusted for the loss on sale of subsidiaries is reported on the top of page 2 of the interim report 2020 and is calculated as follows:

| | Six months ended | | | |
|---|------------------|----------------|--|--|
| | 30 June 2020 | 30 June 2019 | | |
| in CHF million | Datwyler Group | Datwyler Group | | |
| Net income as reported | -421.7 | 66.2 | | |
| Loss on sale of subsidiaries | 464.5 | - | | |
| Net income adjusted | 42.8 | 66.2 | | |
| Net income in percent of sales adjusted | 7.8% | 9.4% | | |

There were no tax effects in the books of the Datwyler Group on the sale of the subsidiaries.

Return on capital employed (ROCE)

The Datwyler Group reports the return on capital employed (ROCE) in the Highlights section of the Datwyler's interim report on pages 2 and 3. ROCE equals the EBIT divided by the average capital employed. Capital employed according to Datwyler's definition equals the average of the trade accounts receivables, inventories, fixed assets excluding assets under construction, intangible assets less trade accounts payable. Averages are calculated using the balance sheet amounts per 30 June, 31 December of the prior year and 30 June of the prior year divided by 3. The ROCE presented on page 2 is based on reported figures. The ROCE presented on page 3 includes adjustments for both, the EBIT and the capital employed. The ROCE as presented in the Highlight section on page 2 is calculated as follows:

| | Six months ended | | | | |
|--------------------------|-------------------|-------------------|-----------------------|-----------------------|--|
| | 30 June 2020 30 | June 2019 | 30 June 2020 3 | 0 June 2019 | |
| in CHF million | Datwyler Group | Datwyler Group | Continuing operations | Continuing operations | |
| EBIT (LTM) | 110.7 | 163.2 | 105.9 | 174.7 | |
| Average capital employed | 753.8 | 762.0 | 631.7 | 571.4 | |
| ROCE (LTM) | 14.7% | 21.4% | 16.8% | 30.6% | |

The ROCE using the <u>adjusted</u> EBIT and <u>adjusted</u> capital employed for the Datwyler Group as presented in the shareholder information section on page 3 is calculated as follows:

| | Six months ended 30 June | | | | |
|--------------------------|--------------------------|-------|-------|-------|-------|
| | 2020 | 2019 | 2018 | 2017 | 2016 |
| in CHF million | Datwyler Group | | | | |
| EBIT (LTM) | 110.7 | 163.2 | 173.2 | 144.5 | 140.4 |
| Average capital employed | 753.8 | 762.0 | 718.6 | 677.1 | 626.1 |
| ROCE adjusted | 14.7% | 21.4% | 24.1% | 21.3% | 22.4% |



Average capital employed (CE)

Average means the balance sheet amounts per 30 June of the current year, 31 December of the prior year and 30 June of the prior year divided by 3. The following table illustrates the calculation.

| | 30 June 2020 | 31 Dec 2019 | 30 June 2019 | 31 Dec 2018 | 30 June 2018 |
|--|-----------------|----------------|-----------------|----------------|-----------------|
| in CHF million | | Da | twyler Group | | |
| Trade accounts receivable | 157.7 | 188.1 | 210.3 | 198.0 | 215.0 |
| Inventories | 132.1 | 230.1 | 229.5 | 230.9 | 218.7 |
| Fixed assets excluding assets under construction | 429.6 | 413.2 | 383.5 | 391.5 | 356.6 |
| Intangible assets | 25.0 | 31.4 | 29.7 | 26.0 | 22.3 |
| Trade accounts payable | -55.1 | -68.8 | -75.0 | -76.3 | -74.6 |
| Capital employed | 689.3 | 794.0 | 778.0 | 770.1 | 738.0 |
| Average capital employed | 753.8 | | 762.0 | | |

Capital employed at 31 December 2019 is before impairment charges.

Capital expenditures

Capital expenditures in fixed and intangible assets are reported on page 2 for the Datwyler Group and on page 8 of the interim report. Capital expenditures in connection with this note relate to additions according to the accounting records as presented in the fixed and intangible assets tables (not presented in the interim report). The net purchases of property, plant and equipment as reported in the cash flow statement on page 8 equals capital expenditures based on cash payments (less cash received on disposal of fixed and intangible assets).

| | Six months ended | | | |
|--|------------------|----------------|--|--|
| | 30 June 2020 | 30 June 2019 | | |
| in CHF million | Datwyler Group | Datwyler Group | | |
| Capital expenditure in fixed assets | 32.4 | 45.3 | | |
| Capital expenditure in intangible assets | 5.8 | 7.7 | | |
| Total capital expenditures | 38.2 | 53.0 | | |

Free cash flow and change in cash and cash equivalents

Free cash flow as reported on page 2 of the interim report equals cash flow from operating activities minus cash flow from investing activities as presented in the cash flow statement on page 8. After deducting the financing activities as per the cash flow statement from the free cash flow results in the net change in cash as per cash flow statement.

| | Six months ended | | | |
|---|------------------|---------------|--|--|
| | 30 June 2020 | 30 June 2019 | | |
| in CHF million | Datwyler Group | | | |
| Cash flow from operating activities Cash flow from investing activities | 79.1 -18.5 | 88.3 -48.9 | | |
| Free cash flow | 60.6 | 39.4 | | |
| Cash flow from financing activities | -79.8 | -28.9 | | |
| Net change in cash and cash equivalents | -19.2 | 10.5 | | |